



## XSeption® Fraud Prevention

## XSeption®: This unique service finds danger signs others miss

Quite simply: XSeption catches fraudsters out - before they can catch you out. Businesses like Lloyds TSB, Total and Insight rely on it.

Here's a statistic that may surprise - even startle you - but which explains instantly why they consider it essential.

Typically, up to 4% of UK businesses exhibit signs of 'unusual' corporate activity. Some turn out to be quite innocuous, others may spell danger, something that's puzzling, or doesn't quite make sense and can start alarm bells ringing.

Unfortunately standard credit checks don't flag such activity. But XSeption does. It looks for those tell-tale signs that, in some cases, may spell danger - but which ordinarily are not even noticed. Here are just a few examples. What if you knew:

- A company had filed absolutely identical accounts to those of another company?
- Or they wildly increased credit activity in a very short space of time?
- Or they had multiple address changes within just one year?
- Or mass director resignations?

## Wouldn't all those make you think?

XSeption looks out for them all - and more. It hunts for the unusual behaviour you need to know about before making any decision. It's invaluable - because fraudulent companies hide in the mass of information you or your credit agencies have to process.

For example, in the next 60 minutes:

- 262 annual returns will be filed
- 260 accounts will be submitted
- 48 new businesses will be incorporated
- 4 businesses will go insolvent

In this sea of information it is not hard for abnormalities to hide - unless you are specifically looking for it - and know exactly which questions to ask.

XSeption looks for signs that may spell danger. It is not available from any other source. It tracks and compares over 6 million businesses, hunting for its unique list of peculiarities. Here's a simple way to find out what XSeption can do for you. Try it out - it will probably surprise you - and it could save you a great deal.



## XSection - only available from Graydon

- XSection information is included as standard in:
  - Our Level 3 and Level 4 Credit reports; and
  - CreditWatch Monitoring service.
- XSection is also available to you on its own - as a separate service; and/or
- As an addition to your ledger analysis, CreditScan, it only takes 10 working days to implement.

XSection catches out the fraudsters before they catch you out. With 17% of UK businesses already stung by identity theft, this is a great resource to make sure you're not added to that alarming and growing number.

## Behind XSection is Graydon

Over the years we have invested time and resources in building and perfecting solutions for commercial credit information and credit management. As a result, Graydon now ranks as one of Europe's leaders in this field.

Our databases are kept up-to-date through a dynamic information process, providing you with easy access to over 100 million credit reports, covering businesses in more than 190 countries worldwide. We provide a complete package of high-quality services that aid international trade and facilitate successful business transactions, prevent commercial fraud and reduce credit risk.

## Graydon's pedigree:

- Owned by Coface, Atradius and Euler Hermes, Europe's leading credit insurance organisations
- International network of offices, branches, partnerships and alliances worldwide
- Specialist services in credit risk management, credit scoring and web-based decisioning solutions

## With Graydon you will be able to:

- Make informed decisions
- Have continuous access to vital information on the companies and businesses you are dealing with
- Vet new account applications
- Monitor existing account applications
- Manage your credit portfolio more effectively

## What Graydon can do for you:

Reduce the uncertainty of doing business by providing you with complete, differentiated and high-quality package of credit risk management services.

*Graydon's value added credit reports have been admirably complemented with their unique service, XSection. It is already proving very useful bringing numerous accounts to our attention, where we would have not been aware that a possible 'problem' existed.*

*Keith Johnson, Credit Manager,  
Northamber*

[www.graydon.co.uk](http://www.graydon.co.uk)

**GRAYDON**  
credit risk intelligence

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